

The background of the slide features a crowd of people with their hands raised, set against a backdrop of soft, out-of-focus bokeh lights in shades of blue, yellow, and white. A thin vertical blue line is positioned to the right of the main title text.

Orbital Insight Investor Update

14 June 2023

Agenda

Programs

M&A

Fundraising

Cash Flow

Programs

DIU

Contract mod signed. Next phase is underway.
Invoicing to be done in advance of phased work.

Alpha

GR/BIN Kickoff in Singapore / Jakarta this week
Milestone 2.5 / 3 in progress

AF StratFi

Deployment in progress (multiple reps completed)
Demo w/ customer TBD

**NGA Syn
Data**

Ph II transitioning to Ph III w/ ODNI sponsorship
\$1.2M - \$2M, strong customer advocacy
Moving to \$75M IDIQ

OPIS

Ongoing deliveries still on track
Upcoming payment on 6/15 - CONFIRMED

Airbus

Finishing Label Campaign for Neo Aircrafts
Beginning Algo Dev for Neo Cars & Trucks

Bravo

\$1.9M year one, \$4M TCV, TBD

Guatel

On site visit complete, \$1.6M+ Phase I opp,
Q3 target

Thaicom

Working on Joint Proposal to Thai Gov
Target July for Gov Presentation

M&A - All LOIs due by Mon, June 19th



Merger
1st IOI updated
Joint ProForma Discussions
6/19



Merger
PE Firm is very aggressive
Joint ProForma Discussions
Technical Deep Dive
6/19



Acquisition
CEO / Key Mgt Support
PE firm key decision maker
Extensive financial analysis
6/19



Acquisition
CEO driven interest
TerraScope demo done
Strategic Partnering Plan



Asset Purchase
Deep dives on technology,
federal & key contracts
Target IOI by EOW



Asset
Purchase/Acq
Recent re-engagement
Alpha, Fed contracts review

Bridge Fundraising

Bridge

- ACTIVE:
- Anchor Capital GP
- Balerion Space Ventures
- C5 Capital
- Lakestar
- NewSpace Capital
- OpAmp Capital
- OurCrowd
- StarTech Ventures
- PanCosmic Ventures

Runway

- End of June/Early July
- 2023 Q4 Series F

Q+A

